



10 March 2022

To Whom It May Concern

RE: Castle Hill Pub DA

I note Council have referred to 1 hoist for 6 parking spaces. This is severely outdated and incorrect. These days, cars service intervals are bigger than ever as are the warranty periods hence cars are coming back less and less to dealerships. Not to mention, the stiff competition from non-genuine service outlets such as Midas, Ultra Tune etc whom even the insurance companies use.

Attached is some actual data of our Castle Hill workshop which shows 58 days of service history, totalling 1,916 jobs which equates to 33 jobs per day. Considering we have 18 hoists in the workshop plus 7 additional parking spaces in there we clearly need only 8 outside additional parking spaces to cover this considering 18 hoists + 7 indoor spaces + 8 outdoor spaces equals 33 jobs per day.

If you have any questions please do not hesitate to contact me anytime.

Regards,

A handwritten signature in black ink, appearing to be "KA" followed by a long horizontal stroke.

Kieran Turner

Heartland Group

Chairman and CEO

From: Scott Atkins
 Sent: Thursday, 24 February 2022 4:03 PM
 To: Kieran Turner <kieran@heartland.com.au>
 Subject: jobs per day

Hi Kieran

Retail and warranty jobs for past 58 working day

58 days
 Total jobs 1916
 Average per day 33

24 FEB 2022 P77 Service Activity Analysis STORE21 3626

1. Department : S
 Service
 2. Advisor : ALL
 All Advisors
 3. Make : ALL
 All Makes
 4. Type : W
 Warranty

(21) HMG Castle Hill parts not included 01/12/2021 To 24/02/2022

(15:55:45)	Date Range.....	Month To Date...	Year To Date.....
No. Docs :	629	173	37869
Sale :	90807.78	33449.02	4696100.90
Cost :	48694.29	20390.54	1721560.86
GP :	41313.49	13058.48	2974620.04
GP (%) :	45.90	39.04	63.34

Command: Refresh Auto Modify LineW Detail Print F6Back EXIT
 Help: Refresh screen for up-to-the-minute updates

24 FEB 2022 P77 Service Activity Analysis STORE21 3626

1. Department : S
 Service
 2. Advisor : ALL
 All Advisors
 3. Make : ALL
 All Makes
 4. Type : C
 Customer

(21) HMG Castle Hill parts not included 01/12/2021 To 24/02/2022

(15:57:40)	Date Range.....	Month To Date...	Year To Date.....
No. Docs :	1287	399	41610
Sale :	388514.07	116655.19	11805602.01
Cost :	110413.36	32885.55	3457470.37
GP :	278101.51	84569.64	8348132.44
GP (%) :	71.50	72.50	70.71

Command: Refresh Auto Modify LineW Detail Print F6Back EXIT
 Help: Refresh screen for up-to-the-minute updates

Scott Atkins
 Dealer Principal | Heartland Castle Hill
 Corner Windsor Road and Victoria Ave, Castle Hill

T: 02 8858 0777
 F: 02 8894 5600
 E: SAtkins@heartland.com.au
 W: www.heartland.com.au



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